

# Yang Hung

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## Summary

Yang is a well-rounded data analytics and product management professional. His ultimate goal is to democratize data in organizations so that everyone will enjoy using data to improve their business.

## Experience

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|-------------|--|-------------------|
| 2015 - 2016 | <b>Marketing BI Lead at Airbnb Inc.</b>  | San Francisco, CA |
|             | <ul style="list-style-type: none"><li>• Designed and implemented interactive web dashboard using d3 and bootstrap frameworks, improving data literacy of Online Marketing Team of 15 people</li><li>• Authored and maintained weekly business review reports consumed by CMO and broader Marketing Leadership Team</li></ul>   |                   |
| 2014 - 2015 | <b>Senior Product Manager at GREE International Inc.</b>   | San Francisco, CA |
|             | <ul style="list-style-type: none"><li>• Managed 4 Product Managers and 6 Engineers as part of War of Nations game team, delivering upon 30-40% of monthly studio revenue</li><li>• Led weekly meetings with Customer Experience, Marketing, and Finance teams to gauge overall health of the business</li><li>• Reported KPIs to Senior Executives, recommending new projects to help drive improvements to user experience and monetization</li></ul>   |                   |
| 2013 - 2014 | <b>Senior Data Analyst at GREE International Inc.</b>  | San Francisco, CA |
|             | <ul style="list-style-type: none"><li>• Analyzed mobile gaming data for 5 titles, sharing insights with Senior Executives, Product Managers and Game Designers within the studio</li><li>• Took charge of Product Management and Game Design roles for older titles, eventually promoted to a product oriented role</li><li>• Established custom ETL pipelines from game servers to data warehouse</li><li>• Trained 4 Data Analysts on best practices of data visualization and scripting</li></ul> |                   |
| 2012 - 2012 | <b>Senior Data Analyst at GraphScience</b>   | Palo Alto, CA     |
|             | <ul style="list-style-type: none"><li>• Managed end-to-end client relationship with fashion retailer, convincing client to increase monthly Facebook ad spend from \$270K to \$450K</li><li>• Implemented custom landing page strategy in conjunction with traditional Facebook ads, increasing the client's advertising ROI by 67%</li></ul>  |                   |
| 2012 - 2012 | <b>Senior Business Insights Analyst at eBay Inc.</b>   | San Jose, CA      |
|             | <ul style="list-style-type: none"><li>• Created 5 interactive dashboards used by 16 colleagues in SEO cross-functional team, streamlining data querying and report generation processes</li><li>• Devised framework to analyze cannibalization effects between SEO and SEM marketing channels, identifying \$25 million savings in ad spend</li></ul>  |                   |

2007 - 2010

**Analytics Consultant II at FICO**

San Rafael, CA

- Selected by Leadership Team for high-profile 3 month project in Beijing, creating risk models for a \$1.9 billion small business loans portfolio
- Established mentorship program for new employees, training 5 Junior Analysts on data modeling, data analysis and Excel VBA scripting

**Education**

2010 - 2011

**University of Michigan**

Ann Arbor, MI

Master of Science - Industrial and Operations Engineering  
GPA: 3.7/4.0      GRE: 1520/1600 (96th Percentile)  
Tauber Institute for Global Operations (Leadership Program)

2003 - 2007

**University of California, Berkeley**

Berkeley, CA

Bachelor of Science - Industrial Engineering and Operations Research  
Regent's and Chancellor's Scholar (4 Years Full Scholarship)

**Technical**

Data Processing    SQL, Hive, RStudio, VBA, Bash Scripting, JavaScript, Google Apps Script

Data Visualization    Tableau, Google Data Studio, d3.js, Crossfilter, Excel